

WFDI SHOW & TELL

The hidden capacity inside companies you know.

Real Work-First Decision Intelligence results from five named enterprises, industry by industry. Every figure is enterprise-wide recoverable capacity: work that already exists, waiting to be reclaimed before another dollar is spent on labor or software.

Swipe →

BEFORE YOU SCROLL

“Those numbers seem huge. Are they real?”

Fair question. Here's how to read what you're about to see — so the numbers land as signal, not hype.



Modeled, not audited

Independent estimates from publicly available data using WFDI. Not the companies' internal figures.



Work, not people

These numbers measure recoverable work capacity — not layoffs. Capacity you can redeploy before you hire or buy.



Enterprise-wide & annual

Full-organization scope, per year. That's why they're large — they span thousands of employees.



Big because the waste is big

20–40% of enterprise work is manufactured by how processes interact. Across a whole company, it compounds fast.



Ranges, not promises

Every figure is a conservative-to-aggressive absorption scenario — a decision range, not a guarantee.

COMMERCIAL REAL ESTATE

JLL

20–40% of recurring work is recoverable — hidden inside processes the firm already runs.



3,380

Open roles today (Aug 2026)



676–1,352

FTE-equivalents of hidden capacity



\$60M–\$150M

Annual capacity value (enterprise-wide)

Basis: modeled from JLL's publicly reported workforce scale and role mix, then run through WFDI's work-absorption model. No internal data used.

DLR Group

It looked like a hiring problem. WFDI found a work problem.



146

Open roles reframed as work signals



18

Representative job families sampled



15–30%

Enterprise work compression (A/E benchmark)

Why 18, not the full posting list? WFDI samples representative job families, not every posting. Roles cluster into repeatable work patterns and 18 families reveal the work structure that extrapolates across all open positions.

MANUFACTURED HOUSING

Champion Home Builders

Up to 3.5 million hours a year are recoverable — inside work the plants already repeat every shift.



930–1,675

FTE-equivalents



1.9M–3.5M

Repeatable-work hours
recoverable / year



\$68M–\$226M

Annual value (enterprise-wide)

Basis: modeled from Champion's public plant footprint and workforce scale across production and back-office functions. Public data only. 162 open roles (Aug 2026).

Anthropic

Even the company building frontier AI is manufacturing its own workforce demand.



541

Open roles reframed as
unabsorbed work



~25–35%

Base-case absorption (modeled)



\$100M–\$250M

Future labor consumption
manufactured by the current
operating model

Basis: derived from Anthropic's public job board from 541 live postings and published comp bands. Modeled across a 10–40% scenario span; ~25–35% base case shown. No internal data used.

Wabtec

30,000 employees. The real story isn't the 682 they're hiring — it's the ~3,600 they already have.



~3,600

FTE-equivalents of recoverable capacity



\$360M–\$540M

Annual capacity value (enterprise-wide)



\$11.17B

Revenue base the capacity sits against

Basis: modeled from Wabtec's public 10-K — \$11.17B revenue and ~30,000 reported employees — run through WFDI's work-absorption model. Public filings only.

THE PATTERN — ACROSS 140+ ORGANIZATIONS

20–40% of enterprise work

is recoverable — the same range shows up again and again, regardless of industry.

- **Work Absorption Opportunity consistently lands at 20–40%.**
- **The capacity already exists. It's manufactured by how processes interact.**
- **The repeated outcome: scale revenue without scaling headcount.**

YOUR TURN

What does that number look like for your company?

Every vendor optimizes a process you already run. WFDI is the only lens that measures how much of your workforce demand is manufactured by the interaction of those processes and how much you can absorb before spending another dollar on labor or software.

Let's find your number →

BASIS & METHOD

Modeled entirely from public information.

Every figure in this series is an independent estimate built from publicly available sources and not confidential or client-provided data.



Company career pages

Open roles, titles, and role families as published by each company.



Published job postings & comp bands

Public compensation ranges used to value recoverable capacity.



SEC filings (10-K) & annual reports

Reported revenue and headcount for enterprise-scale modeling.



The WFDI work-absorption model

Maps how processes manufacture workforce demand, then models what's recoverable.

Independent estimates modeled from publicly available data using the Work-First Decision Intelligence (WFDI) framework. Figures represent enterprise-wide recoverable capacity, not validated savings, and are not based on confidential information from, or affiliation with, the companies named.